

Single Family Homes

Statistics	2011	Average 2005-2010	% Over/Under Average
Average Sales Price	\$ 546,576	\$ 522,600	5%
Median Sales Price	\$ 517,500	\$ 488,323	6%
Number of Sales	262	256	2%
Avg. Days on Market	62	54	14%
SP to LP	98%	98%	0%
SP to OP	95%	96%	-1%

Multi Family Homes

Statistics	2011	Average 2005-2010	% Over/Under Average
Average Sales Price	\$ 537,868	\$ 576,444	-7%
Median Sales Price	\$ 551,000	\$ 576,744	-4%
Number of Sales	34	42	-18%
Avg. Days on Market	55	73	-24%
SP to LP	97%	97%	0%
SP to OP	94%	97%	-3%

Condominiums

Statistics	2011	Average 2005-2010	% Over/Under Average
Average Sales Price	\$ 361,121	\$ 373,325	-3%
Median Sales Price	\$ 349,000	\$ 359,396	-3%
Number of Sales	211	232	-9%
Avg. Days on Market	68	71	-4%
SP to LP	98%	98%	0%
SP to OP	95%	96%	-1%

*SP = Sale Price

*LP = List Price

*OP = Original Price

****Numbers provided by MLSPIN**

*Sale Price remains strong, earning on average, 97% of the List Price

*Sale Price remains strong, earning on average, 95% of the Original Price